ADDENDUM #1: March 6, 2020

Unless explicitly noted herein, all requirements will remain as originally prepared. Any variations or claims of equality or superiority must be demonstrated, proven and tested to the satisfaction of ABI. A signed copy of this addendum must be submitted with your proposal as confirmation of your receipt.

CLARIFICATION: Task 6 Land Use and Zoning

1. **Page 14 Bullet Two - Perform Market Analysis:** Perform a market analysis in accordance with Task 4 and make recommendations accordingly.

2. **Page 15 Bullet Three – Housing Density and Affordability:** Evaluate how density and other practices/policies can help increase housing affordability; provide community retention recommendations, and recommend possible policies and incentives to mitigate displacement.

3. **QUESTION:** Does ABI plan to engage a market analysis firm to conduct an overall market analysis to be used across the subarea planning exercises?

   **ANSWER:** No. The selected consultant would be responsible for identifying a firm to complete the market analysis as part of their project team.

4. **QUESTION:** Are market analyses from previous subarea planning efforts intended to be used for this round of planning or should each subarea exercise have its own market analysis as part of the planning process and does ABI plan to engage a market analysis firm to conduct an overall market analysis to be used across the subarea planning exercises?

   **ANSWER:** No. The market analysis from the previous plans are at least 10 years old, and would no longer be applicable.

**SIGNATURE IS REQUIRED ON THIS PAGE**

The authorized signature below acknowledges receipt of Addendum #1 and I will return this page Addendum with the submitted proposal.

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Posted 03/06/2020